

Miguel Névoa David

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PROFESSIONAL PROFILE

Humanitarian professional and nonprofit leader with an MSc in Human Security, specialising in human rights, international cooperation and the protection of vulnerable groups. Experienced in project coordination and implementation, stakeholder liaison, research and data analysis, drafting and reporting, and developing training materials and toolkits.Led an international humanitarian organisation's European operations from the ground up. Native Portuguese speaker based in Lisbon, driven to bring operational rigour and a bottom-up, community-centred approach to migration and humanitarian work.

PROFESSIONAL EXPERIENCE

Executive Director — **Fondation Stamm Belgium** — Belgium / Remote — March 2026 –Present

- Provide overall leadership and strategic direction for the European operations of a 27-year Burundian humanitarian foundation.
- Design projects and draft concept notes; manage the institutional relationship with the parent organisation in Burundi (cross-border coordination).
- Manage and grow teams; oversee operations, budgets, compliance and governance.
- Monitor and analyse results to inform decision-making and reporting; build partnerships and represent the organisation externally; report to the Board.

Key achievements: Expanded the team; appointed to the Brussels advisory council; cut a funding channel's costs by 80% while raising return-per-euro by 73%.

Head of Fundraising — **Fondation Stamm Belgium** — Belgium / Remote — Nov 2024 - March 2026

- Developed the organisational strategy for the European launch; managed the full legal and administrative process to establish and register the European entity, securing accreditations and clearances.
- Designed and delivered fundraising, donor acquisition and stewardship campaigns; managed communications across channels.

Key achievements: Grew individual donations fivefold in one year; doubled donor retention (3.5 → 7 months); rebuilt the donor funnel (conversion 8% → 39%, +50% donation value); promoted to Executive Director within the first year. Grew the team in my first year of operations.

Fundraising & Communications Manager — **Anti-Trafficking International** — Remote — Oct 2023 – Oct 2024

- Supported programmes addressing human trafficking and the protection of vulnerable people.
- Developed strategic communications to raise programme visibility and impact; created educational materials and resources with partner stakeholders; ran training sessions and supported fundraising through targeted messaging.

Grant Writing Intern — **Anti-Trafficking International** — Remote — Jun 2023 - Oct 2023

- Created a grant-mapping system; researched and mapped annual grant opportunities; prepared concept notes and applications; researched and processed US-based institutional accreditations.

Key achievements: Built a grant-mapping system that was adopted and remained in use; achieved the highest-level (Platinum) Candid / GuideStar Seal of Transparency.

EDUCATION

MSc in Human Security — Aarhus University, Denmark

Bachelor's in European Studies — University of Lisbon, Portugal

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SKILLS

Project coordination & implementation · Stakeholder liaison & partnership development · Qualitative & quantitative data analysis · Research & impact assessment · Drafting (concept notes, proposals, reports) · Development of training materials & toolkits · Monitoring & reporting · Operations, budgets, compliance & governance · Resource mobilisation / fundraising · CRM, AI tools, Microsoft Office & Google Workspace

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LANGUAGES

Portuguese (native) · English (C2) · French (intermediate)